

Minority Business Enterprise (MBE) Program

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MBE Program

What it is!

How it works!

MBE Program Overview

- +70 State agencies and Departments participate
- Governor and the General Assembly extended until 2011 per 2005 State Disparity Study
- 25% goal of the value of procurement awards

MBE vs. SBR Program

- ❑ Goal Based vs. Set-aside
- ❑ Sub-contracting vs. Prime Contracting
- ❑ Race Neutral vs. Narrowly Tailored
- ❑ Awards vs. Payments
- ❑ Unlimited vs. limited competition

What does Certification Involve?

- Significant effort!
 - Visit www.MDOT.state.md.us
 - Hundreds of pages of documentation
 - Interview
 - Site Visit
 - Ownership and Control

More on Certification

- Must re-certify by anniversary date
- Must report any change in ownership
- Value of Certification

Who Can Get Certified?

- Ethnic Minorities
- Women
- Selected Non-profits
- Net worth under \$1.5 million or \$750k
- Under SBA size standards

Goal Setting

- Procurement Review Group
- Sub-contracting friendly
- MBE opportunities
- Goals and sub-goals
- 25% agency goal--not per procurement

Waivers

- Purpose
- Good or Bad
- Good faith effort
- Essential to program success

Who are the players?

- MDOT
- Procurement Officer
- MBE Liaison
- Project Manager
- Office of Minority Affairs
- Prime contractors (MBE or non-MBE)
- MBE sub-contractors

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www.MDminorityBusiness.com